



valorization Demonstrator Call

EUREMAP open call for valorization demonstrator projects

Explore our marine bioprospecting services – Collaborate & innovate!

EUREMAP is launching an open call for companies to explore our marine bioprospecting service pipeline through short, collaborative demonstrator projects. Whether you're active in biotech, cosmetics, pharma, food, agriculture, or just curious about the potential of marine natural resources — this is your opportunity to explore, validate, and co-develop the next generation of marine bioprospecting services with top European research infrastructures.

What is this?

We are offering a limited number of demonstrator projects to help evaluate and refine our integrated EUREMAP pipeline, which includes:

1. Genomics
2. Microbial Biomass production
3. Chemical extraction
4. Bioassays & bioprofiling
5. Chemical profiling
6. Chromatography & purification
7. Structure elucidation
8. Synthesis & semi-synthesis
9. FAIR data

Learn more at: <https://euremap.eu/service-pipeline/>

Each selected project will explore one or more of these services. The focus is on **identifying current bottlenecks**, experimental procedures, and gathering **industry feedback** on how we can improve usability and access.

Who can apply?

We welcome expressions of interest from:

- SMEs, medium or large companies working in sectors such as pharma, cosmetics, biotech, nutrition, agriculture, or environmental innovation
- Both experienced and novice users of marine resources

- Entities with new concepts or challenges in natural product R&D, waste valorization, or bio-based innovation

Cross-sector ideas are welcome—e.g., marine natural products with both cosmetic and nutritional potential.

What's expected?

We'll start with an **introductory meeting** to explore your idea and assess feasibility in preparation for a project proposal. A short summary of this meeting will be prepared and shared with the EUREMAP partners. This summary will serve as the basis for evaluating your project according to the selection criteria below. An **NDA can be signed during or after** this first meeting!

To express your interest, please fill in a short form ([link](#)) including:



- Company name and contact
- Sector and location
- Short description of your activity
- Which parts of the pipeline interest you (if you are not sure and need help with this, please indicate)
- What you hope to explore/test
- **How you became aware of this call** (e.g. website, partner contact, event, etc.)

Timeline to submit demonstrator project suggestions: from 17.06.2025 at 09:00 CEST until 31.08.2025 at 17:00 CET.

Selection Criteria:

Projects will be selected based on:

- Relevance and clarity of the industrial challenge
- Alignment with EUREMAP services
- Realistic and focused objectives
- Potential for quick, valuable insights
- Willingness to share non-confidential outcomes
- **Use of more than one EUREMAP partner is strongly encouraged** – multipartner collaborations will be prioritized to evaluate cross-node workflows

Evaluation of these criteria will be based on the summary of the introductory meeting.

What happens after selection?

If your project is selected, we'll work together to formalize the proposal and plan the next steps. This includes drawing up the necessary contracts (e.g. collaboration agreement, MTA), aligning timelines, and setting up a kick-off meeting with the involved EUREMAP partners. From there, the project can move smoothly into execution.

What you get?

Selected projects will:

- Be supported by a small internal **budget** for EUREMAP partners
- Not involve direct funding for companies, but offer **free access to expertise, facilities, and innovation support**
- Explore different collaboration models (service contracts, research collaboration, IP-sharing)
- Receive **hands-on guidance regarding ABS and Nagoya Protocol compliance** – if your company is unfamiliar with these regulations, **EUREMAP partners will help assess and clarify your legal obligations**